

15293545867
Robin Dillon
DEL DEPT OF LABOR DEPT ADMIN SERVICE 4TH FLOOR
820 Silver Lake Blvd Ste 100
Dover DE 19904-2464

Your Pitney Bowes Meters Impacted by USPS Meter Migration A905

## Migration Update: U.S. Postal Service Mandate

Pitney Bowes is committed to keeping our customers informed of changes that can affect your Pitney Bowes postage meter equipment. Like many businesses, you may not be aware of the mandate by the United States Postal Service ("Postal Service") requiring that all postage metering equipment use digital printing technology.

The Postal Service has launched a four-phased Meter Technology Plan to remove all letterpress postage meters from service and replace them with digital postage meters. To date, the Postal Service migration for Phase I (mechanical) and Phase II (manually reset) meters has been completed.

Phase III of the migration plan is currently underway and pertains to your Pitney Bowes postage meter(s) listed above. According to the mandate, as of December 31, 2006, these Pitney Bowes postage meter(s) will have to be replaced with a model that uses digital printing technology.

Enclosed is a letter from Wayne A. Wilkerson, Manager, Postage Technology Management at the Postal Service, providing further information about this mandate.

## Making Your Transition Decision

The following resources may be helpful for learning more about meter migration so that you can make the decision that is right for you and your business:

- Visit **www.pb.com/metermigration**. This website will provide you with an abundance of useful information.
- Call **1-800-940-1390** to arrange for your local sales representative to contact you and discuss meter migration and solutions we can offer.

Whatever your decision, remember that you must replace your impacted postage meters by December 31, 2006. But you are not in this alone. Pitney Bowes is standing by to help you during this Postal Service meter migration process.



Phase III of the migration plan is currently underway and pertains to one or more of your Pitney Bowes postage meters.